

# UNDERSTANDING AIM LISTINGS

Friday, 29 June 2007, 9.30am to 2.00pm

Supreme Court Auditorium  
Level B2, Supreme Court Building

## About this Seminar

The UK's Alternative Investment Market (AIM) is considered by many to be the world's most successful growth market. Over 1,600 companies have listed on AIM, many of which are from overseas. AIM listings are becoming increasingly popular as an alternative source of raising capital for small, medium and large businesses from all industry sectors and particularly now from the Asia Pacific region. AIM's light regulatory touch and the speed of entry into the market make a listing on the AIM Board an attractive alternative to other methods of raising finance. AIM offers a platform for listed companies to achieve global recognition.

As Singapore contemplates its own AIM platform in the future, join us for this timely seminar with experts in this area who will provide an overview of the UK AIM, discuss the role of brokers, lawyers and how to prepare for an AIM listing, as well as share learning points for Singapore.

9.00-9.30am	<b>Registration &amp; Refreshments</b>
9.30-9.40am	Opening Remarks and Introductions by Chairperson: - Mr. Reggie Thien, Council Member, Singapore Institute of Directors
9.40-9.50am	Keynote Address: - Mr. Ian Cranshaw, United Kingdom Trade & Investment Commission
9.50-10.20am	Using the London Capital Market – AIMing for the Exit: ▪ Outline Why London? ▪ Why AIM? ▪ The AIM Market ▪ Potential timing for an AIM IPO - Mr. Nick Martin, Evolution China
10.20-10.40am	<b>Coffee Break</b>
10.40-11.15am	The UK Lawyer's Role: ▪ Interaction with other advisers ▪ Due diligence requirements and process ▪ Preparing for admission ▪ Continuing Obligations - Mr. Damian Adams & Mr. Nicholas Hanna, Watson Farley & Williams
11.15am-12.00pm	The Local Lawyer's Role: ▪ Company Structure ▪ Verification - Mr. Krishna Ramachandra & Mr. Leon Yee, Arfat Selvam Alliance LLC
12.00-12.30pm	Panel Discussion/Q&A Session facilitated by Chairperson
12.30-2.00pm	<b>Networking Lunch (optional)</b>

## About the Keynote Speaker

### Mr. Ian Cranshaw – UK Trade & Investment, British High Commission Singapore

Ian joined the British High Commission in January 2006 as Director of Inward Investment. He is responsible for identifying and working alongside Singaporean companies interested in expanding internationally but with a focus on the UK. Prior to his current attachment Ian spent three years in Beijing, China, leading on trade development opportunities for UK companies in the areas of construction, automotive and latterly in the Energy sector where he worked closely with the National Development and Reform Commission agreeing areas for collaborative working. Ian joined the UK Dept. of Trade and Industry in 1985 and spent most of his early career in London.

## About the Chairperson

### Mr. Reggie Thien – CPA, FCA (England & Wales)

Mr Thien is a member of the Governing Council of the Singapore Institute of Directors, a Fellow of the Institute of Chartered Accountants in England and Wales, and member of the Institute of Certified Public Accountants of Singapore. He was previously a Senior Partner of PricewaterhouseCoopers, Vice Chairman of Coopers & Lybrand, and Managing Partner of its management consulting services firm. In 1999, he was awarded the Public Service Medal by the President of Singapore.

He is currently also a Director and Chairman of the Audit Committee of several listed companies in Singapore, among them Haw Par Corporation

Limited, BIL International Ltd, MobileOne Ltd, Guocoland Limited, MFS Technology Ltd, FJ Benjamin Holdings Ltd, Grand Banks Yachts Ltd, Lindeteves-Jacoberg Ltd and Keppel T&T, as well as a Director of Ascendas Pte Ltd.

## Who Should Attend

- Company directors
- In-house counsel
- Lawyers
- Business owners of small and medium-sized companies
- Company managers with responsibility to raise finance

## About the Speakers

### Mr. Nick Martin – Evolution China

Nick is Head of Corporate Finance within Evolution Securities China Limited, based in London. Nick has over 20 years of Corporate Finance experience and has held various senior appointments with Durlacher Corporation plc (as a member of the main plc Board and head of its investment banking activities), Collins Stewart Limited (Director of Corporate Finance), Cazenove and Hill Samuel. During his career he has raised over US\$100 billion for corporate clients and has been actively involved in start-up venture capital, private placing and M&A activities. He has led or co-led fund-raising and IPOs for a wide range of companies in the UK, Europe and emerging markets with particular emphasis on the technology, energy, media, biotech/healthcare and telecoms sectors. In addition, Nick was appointed (by Rt. Hon. Margaret Thatcher) as a Cabinet Special Adviser 1988-89. Nick is a qualified Barrister and holds an M.A. in Law from Cambridge University. He has served on a number of Boards and is currently a non-executive Director of one of the UK's largest Hospital Trusts and of the Finance Board of Cambridge University.

### Mr. Damian Adams – Watson, Farley & Williams LLP

Damian Adams joined Watson, Farley & Williams as a trainee solicitor in September 1997 in London, where he qualified in 1999. In 2000, he relocated to the firm's Singapore office, where he is a Senior Associate with the International Corporate Group. Damian's practice focuses on the transport and natural resources sectors, in which he specialises in cross-border corporate and commercial work and M&A transactions. Damian has acted for numerous sellers and purchasers of companies, businesses and assets and regularly advises on joint venture structures. Within those sectors, he also regularly advises on commercial contracts and arrangements, asset and structured finance transactions and trade finance deals, specifically in relation to commodity sale, purchase and storage arrangements and financing and security issues.

### Mr. Nicholas Hanna – Watson, Farley & Williams LLP

Nicholas is a Senior Associate in the International Litigation Group of Watson, Farley & Williams, Singapore. He qualified as a solicitor in England and Wales in 1997 and has spent most of his career in London running cross border international disputes for multinational corporate clients. He currently advises clients in complex contractual claims focusing predominantly on insurance, civil fraud, mobile telecoms, intellectual property and media law. He was previously elected as the Co-President of the PLG International Arbitration and Dispute Resolution Mutual Interest Grouping. On the non-contentious side, Nicholas advises companies in connection with AIM listings on the London Stock Exchange predominantly in the Asia Pacific Region.

### Mr. Krishna Ramachandra – Arfat Selvam Alliance LLC

Krishna graduated from Christ's College, Cambridge with an LL.M. in Corporate Finance on a Freshfields Bruckhaus Deringer ("Freshfields") scholarship. He qualified as a solicitor with Freshfields in London and subsequently joined Clifford Chance in Singapore. Krishna advises investment banks, listed and private companies in Asia, Europe and the US on a wide range of equity and debt securities issues, financial services, regulatory issues and on mergers, acquisitions and take-overs. Krishna has been named by *AsiaLaw Leading Lawyers* as one of the most highly recommended Asia-Pacific focussed lawyers in the practice area of Corporate Law. Krishna is an Advocate & Solicitor of the Supreme Court of Singapore and is also a Solicitor of England and Wales. He sits on The Singapore Law Society's Corporate Practice Committee for Mergers & Acquisitions and Insolvency; Corporate Commercial Matters; and Listing Matters.

### Mr. Leon Yee – Arfat Selvam Alliance LLC

Leon read Law at Christ's College, Cambridge on a Cambridge Commonwealth Trust scholarship where he graduated with Honours. Leon also founded and chaired the Cambridge University Asian Lawyers Association. He qualified as a solicitor with Herbert Smith in London. Leon has experience in advising investment banks, listed and private companies on takeovers, cross-border mergers and acquisitions, corporate restructurings and joint ventures. He has also advised banks and project companies on complex financing transactions. Leon is an Advocate & Solicitor of the Supreme Court of Singapore and is also a Solicitor of England and Wales.

## The Law Society's vMCPD Scheme

Programme Category: Professional Practice

Training Level: Introductory

Practice Area: Category 1 (Corporate)

CPD Hours: 2 hrs 40 mins

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Level B2, Supreme Court Building

**Venue:**  
**Supreme Court Auditorium**  
**Level B2**  
**Supreme Court Building**  
 (Registrations will begin at 9.00am)

## REGISTRATION FORM

Name (Dr/Mr/Mrs/Miss/Mdm): \_\_\_\_\_

Name and Address of Law Firm/Law Corporation/Organisation: \_\_\_\_\_

Date of Admission: \_\_\_\_\_ Number of years in Practice: \_\_\_\_\_

AAS No: \_\_\_\_\_ NRIC/Passport No: \_\_\_\_\_  
 (Law Society Members)

(Law Society Associate Members & Non Law Society Members)

Position in Law Firm/Law Corporation/Organisation: \_\_\_\_\_

Tel number: \_\_\_\_\_ Fax number: \_\_\_\_\_ Email: \_\_\_\_\_  
 (A valid email address is required for confirmation of registration.)

Law Society Member ☐ ASME Member ☐ SCCA Member ☐ SID Member ☐ SCCCCI Member ☐  
 SMCCI Member ☐ SICCI Member ☐ SICC Member ☐ Employee of Singapore law practice ☐ Other ☐

**Please circle the appropriate fee. All fees inclusive of 5% GST.**

	FEE WITH LUNCH	FEE WITHOUT LUNCH
Law Society members, ASME members, SCCA Members, SID Members, members of various Chambers of Commerce, employees of Singapore law practices	\$105.00	\$84.00
Others	\$136.50	\$115.50

Mode of payment: **GIRO DDA** ☐ **Cheque** ☐ **Credit Card** ☐  
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Cheque payments should be made payable to **"The Law Society of Singapore"** & arrive at our office with the completed registration form on or before the closing date, **Friday, 22 June 2007**:

The Training & CPD Department  
 The Law Society of Singapore  
 39 South Bridge Road (S) 058673

For further enquiries, please contact  
 The Training & CPD Department at  
 Tel: (65) 6557 2747 Fax: (65) 6557 2751  
 E-mail: [cpd@lawsoc.org.sg](mailto:cpd@lawsoc.org.sg)  
 CPD Portal: [www.lawsociety.org.sg/CPD](http://www.lawsociety.org.sg/CPD)  
 Website: [www.lawsociety.org.sg](http://www.lawsociety.org.sg)

### REGISTRATION, REFUND & CANCELLATION POLICY

- Registrations will be confirmed upon receipt of full payment accompanied by a duly completed registration form.
- The Organisers reserve the right to refuse to register or admit any participant, and to cancel or postpone the course.
- Substitute delegates are welcomed, subject to the Organisers being notified at least 2 working days in advance of the details of the substitute delegate.
- The Organisers will not entertain any request for a refund of fees. However a confirmed registrant who has paid in full the course fees but does not turn up for the course will be entitled to collect a set of the materials provided.
- The Organisers reserve the right to impose a cancellation fee in the event any registrant wishes to withdraw from the course after the registration closing date.